

## Terms & Conditions of Sale

1. Sales are dollars per embryo times the number of embryos in the Lot.
2. All sales are final.
3. Bidding is completed online, starting Friday, January 13, 10:00am EST.
4. Sale will conclude starting at 8:00pm Friday, January 20, 2012 Eastern Standard Time (EST).
5. An 8 minute rule applies. If a bidder bids on a lot within the last minute before that lot closes, the auction on that lot is automatically extended by 8 minutes.
6. Bidding can be completed in two ways:
  1. Directly online by registering.
  2. Via Hays Genetics International Office: Jamie Wood- +1-519-647-3523  
French-speaking contact: Yvon Leblanc – +1-819-298-4232
7. All bids are in Canadian Dollars. Exchange rate used will be the rate on January 20, 2012.
8. Payment is due immediately after the conclusion of the sale. Invoices will be sent for all lots, immediately after the sale.
9. No embryos will be shipped without settlement in full for the invoiced amount.
10. Shipping expenses are the responsibility of the buyer. Upon request, sales management will work with buyer to co-ordinate shipping.
11. There is 5% buyer's commission, which will be added to the invoice.
12. In case of disputes, the decision of the sale management is final.

### Embryo Quality

13. All embryos are GRADE A, frozen & stored in Canada (or USA) by AETA qualified ET veterinarians.
14. All embryos are frozen by the direct thaw method (DT), unless otherwise noted.
15. All embryos are exportable, unless otherwise stated. Snowman embryos cannot export to Japan.
16. Canadian purchasers are responsible to pay the applicable HST taxes on embryos, depending on the province of residence. For buyers outside of Canada, no tax in applicable.

### Shipping of Embryos

17. Shipping costs are the responsibility of the buyer.
18. Embryos sold for export require the buyer to pay all documentation fees associated with required paperwork.
19. Upon request, sales management will work with buyer to co-ordinate shipping. Approximate airfreight charges, **DEPENDING ON DESTINATION**, are Can\$80.00 per embryo. Call or email the office for clarification or a more exact estimate for your country.
20. The embryos are at the risk of the buyer at the close of the sale. It is recommended to insure the embryos prior to shipping them. Upon request, insurance can be arranged by the sale management.

### Buy with Confidence

**The sale management exports thousands of embryos each year.**

**We will arrange the safe delivery of your embryos to your farm.**

**The Sale is in Canadian Dollars \$\$ Approximate exchange rates:**

€770 = Can\$1000   £635 = Can\$1000   US\$985 = Can\$1000   Aus\$960 = Can\$1000

Hays Genetics International Ltd.

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Jamie Wood cell: +1-905-912-2697 [hgenetics@sympatico.ca](mailto:hgenetics@sympatico.ca)

## IF YOU WISH TO USE THE MAXIMUM BID FEATURE:

How to use the “maximum bid” effectively:

For example, if the bid is at \$800, and you wish to use the maximum bid feature, this is how it works:

You would enter bid a “maximum bid” higher than \$800 – for example lets say you choose \$1050.

Once you enter that bid, the online bidding program automatically raises the bid from \$800 in increments of \$50, up to \$850. You would then be in the lead at \$850.

If another person bids \$900, then the program would automatically bid for you again at \$950. Again if another person bids \$1000, the program will bid for you again automatically at \$1050. After your pre-set maximum bid is reached, you will have to bid again manually, if you are outbid.

The maximum bid is on the computer secure server external to what the sale management has access to.

The sale management never is privy to this information, so rest in confidence that your bid is handled honestly and you will purchase at the lowest price possible.

You do not need to use maximum bid, you can watch the online sight, and bid manually as many times as you wish.